

## House Selling Checklist

---

The better your home looks, the faster it should sell. Use this checklist to ensure your house says "welcome home" to potential buyers.

---

### Curb Appeal

- Mow lawn or shovel snow
- Trim hedges and shrubs
- Weed gardens
- Clear litter and debris
- Repair soffits and eaves troughs
- Touch up exterior paint

**Tip:** First impressions count. House hunters may drive by your home to decide if they want a viewing.

---

### Maintenance

- Oil squeaky doors
- Replace torn window screens
- Repair leaking faucets/toilet
- Remove mildew stains from bathroom
- Repair and repaint damaged wall surfaces
- Replace peeling wallpaper
- Replace burnt-out lightbulbs

**Tip:** Find out what needs attention: open every door and window, turn on every faucet.

---

### Cut the Clutter

- Clear kitchen counters and stove
- Organize kitchen cupboards
- Tidy up closets
- Remove old mail, newspapers, magazines
- Consider storing some furniture

**Tip:** Put away family photos and mementos. Buyers want to picture their own belongings in the house.

---

### Clean and Shine

- Clean and freshen bathroom
- Clean appliances inside and out
- Remove fingerprints from doors, walls
- Dust baseboards, paneling
- Vacuum furnishings, curtains
- Make beds
- Do dishes

**Tip:** Try and keep your house spotless -- you never know when a buyer will want to drop by.



### **Show and Sell**

- Do not stay in the house while it is being shown
- Light fireplace or turn on air conditioning
- Open curtains during day
- Turn on all the lights
- Play quiet classical music

**Tip:** Take valuables with you during showings, or store in a safety deposit box for the duration.

